

Scott M. Gilpatric

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Academic Employment

Associate Professor, Department of Economics, University of Tennessee, 2009-present
Assistant Professor, Department of Economics, University of Tennessee, 2003-2009
Visiting Lecturer, Department of Economics, University of Texas, 2002-2003

Education

Ph.D., Economics, Texas A&M University, 2002
B.A., Economics and Political Science, Trinity University, 1994

Research Fields

Industrial Organization, Game Theory, Public Economics, Behavioral Economics,
Environmental Economics

Refereed Publications

Stowe, C. Jill, and Scott M. Gilpatric (Forthcoming). Cheating and Enforcement in Asymmetric Rank-Order Tournaments. *Southern Economic Journal*.

Gilpatric, Scott M. (Forthcoming). Cheating in Contests. *Economic Inquiry*.

Evans, Mary F., Scott M. Gilpatric and Lirong Liu (2009). Regulation with Direct Benefits of Information Disclosure and Imperfect Monitoring. *Journal of Environmental Economics and Management* 57(3), 284-292.

Gilpatric, Scott M. (2009). Risk Taking in Contests and the Role of Carrots and Sticks. *Economic Inquiry* 47(2), 266-277.

Gilpatric, Scott M. (2009). Slippage in Rebate Programs and Present-Biased Preferences. *Marketing Science* 28(2), 229-238.

Gilpatric, Scott M. (2008). Present-Biased Preferences, Self-Awareness, and Shirking. *Journal of Economic Behavior and Organization*, 67(3), 735-754.

Booker, Kevin, Scott M. Gilpatric, Timothy Gronberg and Dennis Jansen (2008). The Effect of Charter Schools on Traditional Public School Students in Texas: Are Children Who Stay Behind Left Behind? *Journal of Urban Economics*, 64(1), 123-145.

Booker, Kevin, Scott M. Gilpatric, Timothy Gronberg and Dennis Jansen (2007). The Impact of Charter School Attendance on Student Performance. *Journal of Public Economics*, 91(5), 849-876.

Evans, Mary F., Scott M. Gilpatric, Michael McKee and Christian A. Vossler (2008). Managerial Incentives for Compliance with Environmental Information Disclosure Programs. In *Experimental Methods, Environmental Economics*, edited by Todd L. Cherry, Stephan Kroll and Jason F. Shogren. UK: Routledge.

Gilpatric, Scott M. and Richard V. Butler (2002). Debt Matters: The Firm's Optimization Problem with Financial Distress. *International Business and Economics Research Journal*, 1 (10).

Butler, Richard V. and Scott M. Gilpatric (1994). A Re-Examination of the Purposes and Goals of Bankruptcy. *American Bankruptcy Institute Law Review*, 2 (2), 269-291.

Working Papers

Regulatory Enforcement with Competitive Endogenous Audit Mechanisms (with Christian Vossler and Michael McKee)

Financial Distress and Incentives for Pollution Abatement, Care, and Regulatory Compliance (with Mary F. Evans)

Delay and Procrastination in Search

Professional Presentations

Regulatory Enforcement with Competitive Endogenous Audit Mechanisms, Western Economic Association Meetings, Vancouver, June 2009

Financial Distress and Incentives for Pollution Abatement, Care, and Regulatory Compliance, ASSA Meetings, San Francisco, January 2009

Cheating in Contest, Conference on Tournaments, Contests and Relative Performance Evaluation, North Carolina State University, Raleigh, March 2008

Regulation with Competing Objectives, Self-Reporting, and Imperfect Monitoring, International Industrial Organization Society Meetings, Savannah, April 2007

Malfeasance in Tournaments, Texas A&M University, College Station, June 2006

An Experimental Study of Malfeasance in Tournaments,
Economic Science Association Meetings, Montreal, Jun. 2005
Southern Economic Association Meetings, Washington, D.C., Nov. 2005

Tournaments, Risk Taking and the Role of Carrots and Sticks,
Western Economic Association Meetings, Vancouver, July 2004

Delay and Procrastination in Search, Midwest Economic Theory Meetings,
Bloomington, October 2003

Getting the Most From Procrastinators, University of Tennessee Knoxville,
UNC Greensboro, Clarke University, Xavier University, University of the South,
Grand Valley State University, January 2003

The Competitive Effect of Charter Schools on Public Schools in Texas,
Southern Economic Association Meetings, New Orleans, November 2002

Getting the Most From Procrastinators, Midwest Economic Theory Meetings,
University Park, October 2001

An Evaluation of Charter School Performance in Texas, Applied Economics Workshop,
Texas A&M University, April 2001

Debt Matters: The Firm's Optimization Problem with Financial Distress,
Southern Economic Association Meetings, New Orleans, November 1998

Grant Activity

The Effects of Financial Distress, Organizational Structure, and Auditing Rules
on Firm Emissions and Compliance with Environmental Information Disclosure
Programs (with Mary Evans, Mike McKee, and Christian Vossler), EPA STAR
Jan. 2006-Dec. 2008, \$299,974

Global Outsourcing Amid Weak Institutions: Theory and Behavior
(with Christian Vossler), University of Tennessee Professional Development Award, \$4000

Other Professional Activities

Referee for Economic Inquiry, Southern Economic Journal
Member American Economic Association, Western Economic Association

Departmental Service

Graduate Committee, 2007 – Present
Policy Committee, 2006 - 2007
Holly Chair Search Committee, 2005-2006
Micro Theory Exam Committee, 2003 - Present
Industrial Organization Exam Committee, 2004 - Present
Undergraduate Committee, 2003 - 2007
Industrial Organization Search Committee, 2003
Strategic Planning Committee, 2004

Honors

Outstanding Graduate Student, Department of Economics, Texas A&M University, 2002
Best Paper, Debt Matters: The Firm's Optimization Problem with Financial Distress,
European Applied Business Research Conference, June 2002

College of Liberal Arts Outstanding Research Assistance Award Nominee,
Texas A&M University, Fall 2000
Pass with Distinction, Industrial Organization Field Exam,
Texas A&M University, 2000
Graduate Merit Fellowship, Texas A&M University, 1997-1998

Courses Taught

Graduate Industrial Organization II, Graduate Microeconomic Theory I,
Analysis of Economic Problems, Government and Business,
Honors Introduction to Economics, Principles of Microeconomics
Intermediate Microeconomics